



Date: June 5, 2025

To,
The General Manager,
Department of Corporate Services,
BSE Limited
Listing Department
Phiroze Jeejeeboy Tower, Dalal Street,
Fort Mumbai-400 001

Scrip Code: 543230

Sub: - Investor Presentation - Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investor Presentation presented at investor meet held as follows:

Day / Date	Interaction with Investors/Analysts	Mode of Interaction
Thursday, June 5, 2025	Investor & Analyst Meet at Mumbai	In person

This information will also be available on the website of the Company at www.advaitgroup.co.in

The company will be referring to publicly available documents for discussions during interaction in the meeting and no unpublished price sensitive information (UPSI) is intended to be discussed during the interaction.

Kindly take the same on your records.

Thanking you.
Yours faithfully,
For **Advait Energy Transitions Limited**
(Formerly known as Advait Infratech Limited)

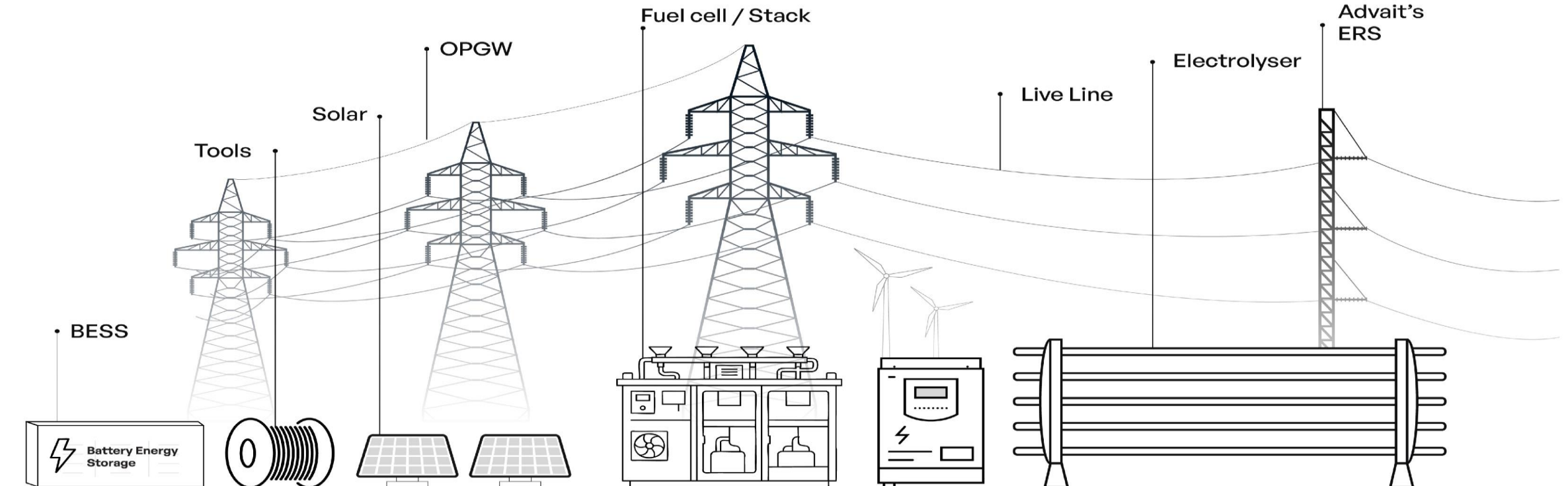
Deepa Fernandes
Company Secretary & Compliance Officer
FCS 13015



**Advait Energy
Transitions Limited**
[formerly known as "Advait Infratech Limited"]

INVESTOR & ANALYST MEET

05th June 2025



Safe Harbor

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Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

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This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.



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AETL Subsidiaries

Advait Group - In a Nutshell



ROBUST 4Y CAGR
TOTAL REVENUE

57%

REVENUE

399 Cr *

EBITDA MARGIN

13% *

PAT MARGIN

8% *

RoCE

21% *

RoE

15% *

01

Advait Energy Transitions Limited, established in 2009 and headquartered in Ahmedabad, Gujarat (India), is a global leader in power transmission, distribution, substations, and telecommunication infrastructure. With a presence in over **45 countries**, more than **450 completed** projects, and synergy with **120+ clients**, Advait is recognized for its engineering excellence, execution capabilities, and technical dependability

02

The company's core competencies include the **manufacturing and supply of Stringing Tools, ACS Wires, OPGW Cables, Emergency Restoration Systems (ERS), Optical Fibre Cables, and a comprehensive range of insulators**. Advait has successfully executed complex EPC projects across all **29 Indian states**, including live-line OPGW installations, underground cabling, and MVCC/HT AB cable integrations—demonstrating its strength in delivering comprehensive, turnkey power infrastructure solutions.

03

In recent years, Advait has strategically expanded into the **new and renewable energy space**. It is actively developing projects in Green Hydrogen (including a 300 MW manufacturing capacity under the Government of India's **Production Linked Incentive (PLI)** scheme), **Battery Energy Storage Systems (50 MW)**, and **Solar Power integration (200+ MW)**. The company's offerings now encompass **electrolysers, hydrogen fuel cell systems, refuelling stations, and hydrogen storage solutions**, underscoring its commitment to building clean, resilient, and future-ready energy ecosystems.

04

Additionally, Advait is providing EPC solutions for live line projects reconductoring projects, upgradation in transmission network infrastructure, GH2 solutions, ground mounted solar solutions and Battery Energy Systems Solutions (BESS)

05

Driven by evolving climate regulations, the demand for carbon credits is steadily increasing as companies work to offset emissions and ensure regulatory compliance.

06

From **transmission to transformation**, Advait remains at the forefront of innovation, sustainability, and decarbonisation—empowering industries and communities through smart, scalable energy solutions.

About Advait - In a Nutshell



ROBUST 4Y CAGR
TOTAL REVENUE

50%

REVENUE

295 Cr *

EBITDA MARGIN

16% *

PAT MARGIN

11% *

RoCE

21% *

RoE

16% *

ADVAIT ENERGY TRANSITIONS LIMITED

* On basis of Standalone Numbers

Mission

To drive the global energy transition by delivering safe, cost-effective, sustainable, and transformative solutions that empower communities - impacting thousands of lives while paving the way for a cleaner, greener, and more sustainable world.

Vision

To be a global leader in building the future of energy, contributing to the power, transmission & energy industries through cutting-edge solutions - whilst enhancing the quality of life for generations to come.

Values

INNOVATION

SUSTAINABILITY

EXCELLENCE

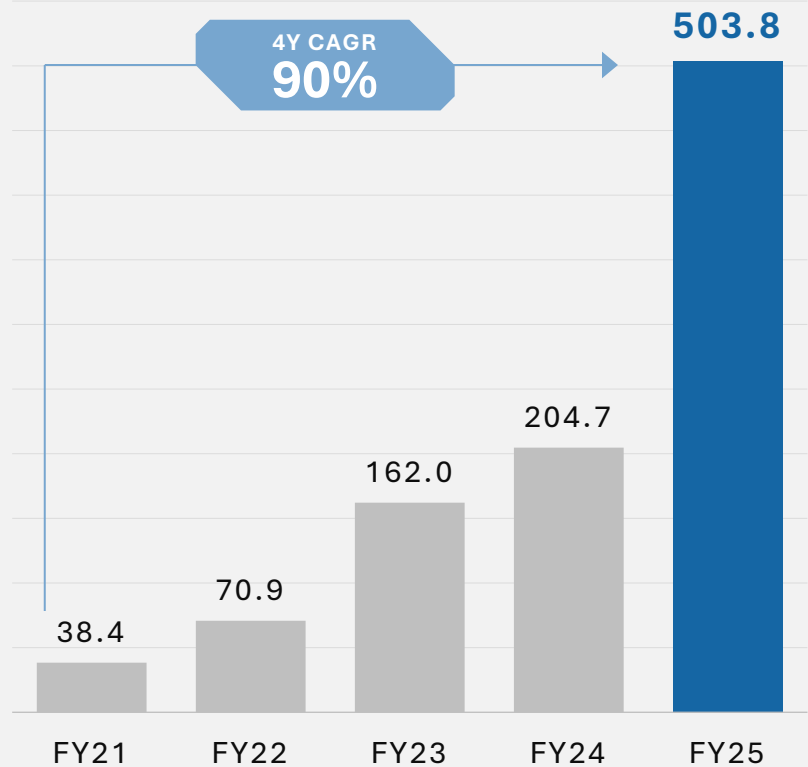
COLLABORATION

EMPOWERMENT

INTRAPRENEURSHIP

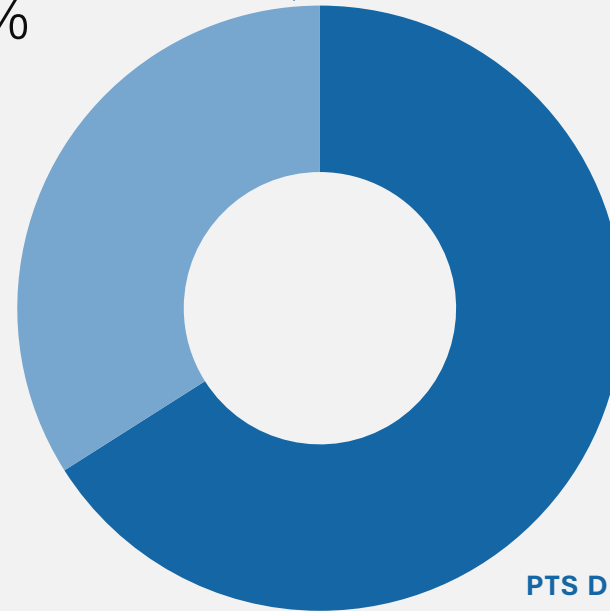
Advait's Growing Order Book

ROBUST ORDER BOOK (₹ IN CRORE)



ORDER BOOK (₹ IN CRORE)

NRE DIVISION
34%



PTS DIVISION
66%

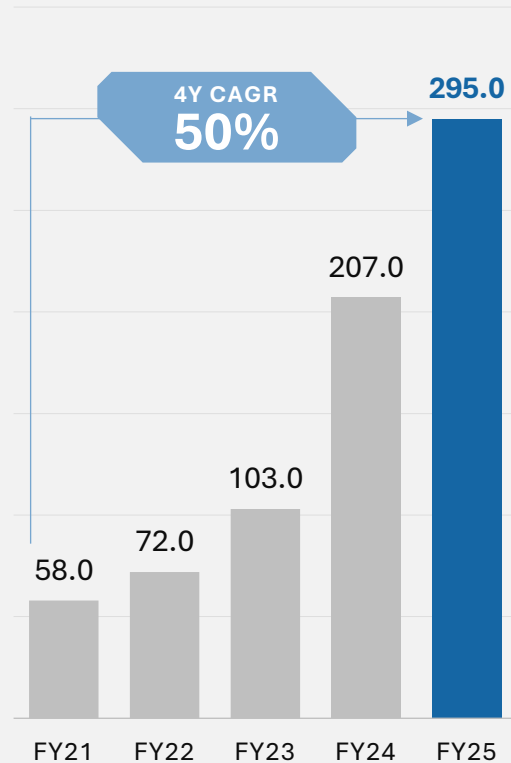
AS OF MAY 2025,
UNEXECUTED
ORDERS* STANDS AT

₹800 Cr

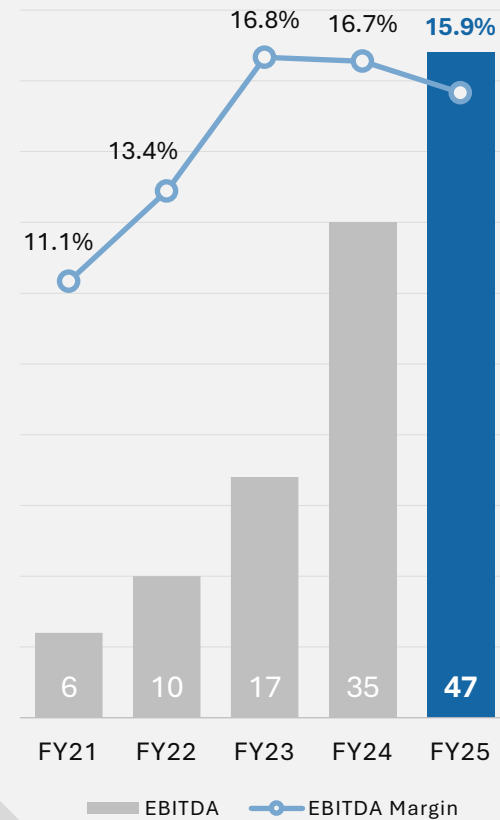
* Outstanding unexecuted orders book includes confirm L1 status as well

AETL's Strong Financial Risk Profile

TOTAL REVENUE (₹ IN CRORE)

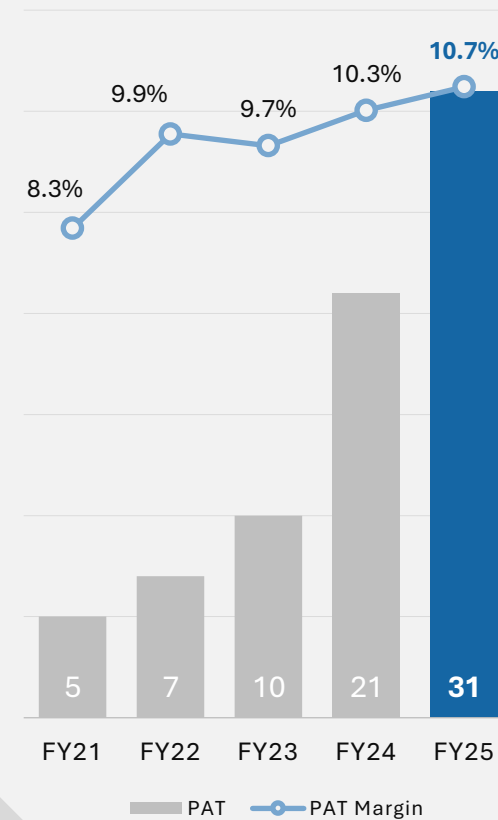


EBITDA¹ & EBITDA MARGIN (₹ IN CRORE & IN %)

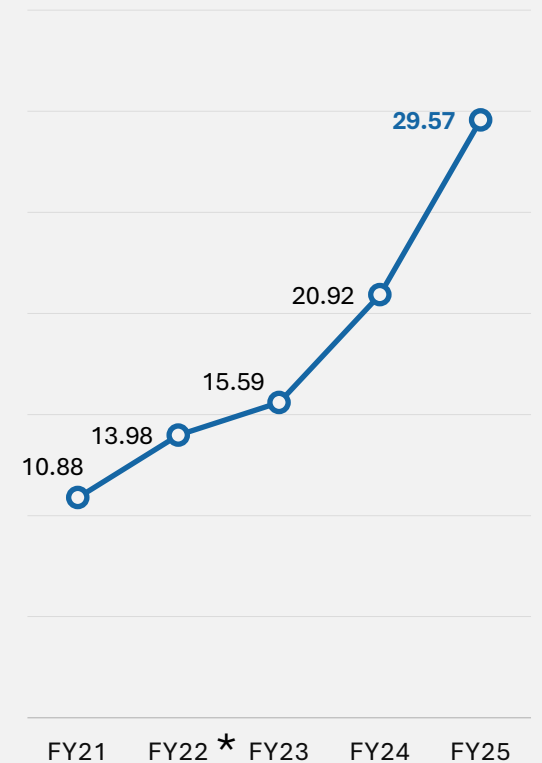


¹ Excluding Other Income

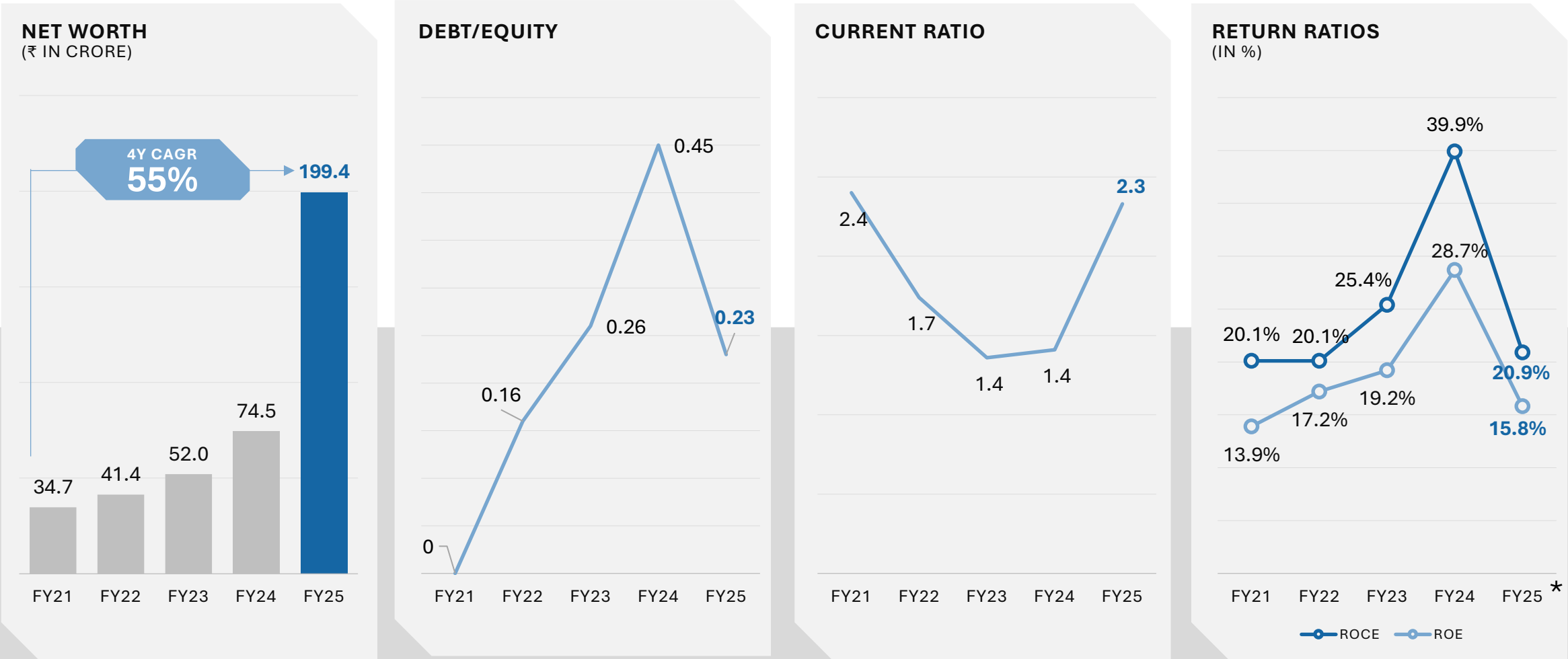
PAT & PAT MARGIN (₹ IN CRORE)



EARNINGS PER SHARE



AETL's Strong Financial Risk Profile





Power Transmission Solutions

MANUFACTURING

- OPGW Cables
- ACS Wires
- Emergency Restoration System (ERS)
- Stringing Tools

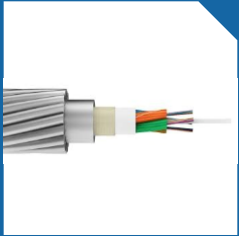
EPC

- Liveline
- Distribution
- Transmission
- Substations
- Reconductoring

INTERNATIONAL BUSINESS

- Insulators (Trading)

Power Transmission Solutions (PTS)



OPGW
(OPTICAL FIBER
GROUND WIRES)



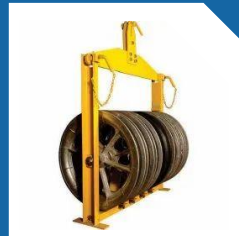
ACS WIRES
(ALUMINUM CLAD
STEEL)



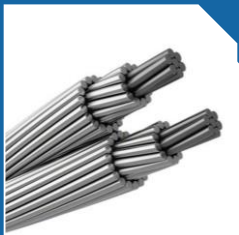
OFC
(OPTICAL
FIBRE CABLES)



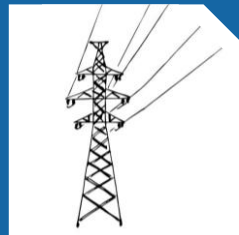
ERS
(EMERGENCY
RESTORATION
SYSTEMS)



**STRINGING
TOOLS**



**EPC- RE-
CONDUCTORING
HTLS PROJECTS**



EPC DISTRIBUTION
(REVAMP DISTRIBUTION
SECTOR SCHEME)



Power Transmission Solutions (PTS)



Optical Fiber Ground Wires (OPGW)

APPLICATION

- Communication
- Grounding on Transmission Line

END USER INDUSTRY

- Central
- State Utility Cos

FY25 REVENUE

95.4 Cr

% OF REVENUE

32%



Power DISCOM Projects

APPLICATION

- Strengthening the distribution network
- Minimizing power losses while ensuring reliable 24x7 power supply

END USER INDUSTRY

- Government DISCOM's

FY25 REVENUE

91.0 Cr

% OF REVENUE

31%



Stringing Tools (Power Transmission)

APPLICATION

- Pulling & Tensioning
- Sag Measurement
- Guiding & Support

END USER INDUSTRY

- Private EPC Player Transmission Lines

FY25 REVENUE

47.6 Cr

% OF REVENUE

16%

Power Transmission Solutions (PTS)



Emergency Restoration Systems

APPLICATION

- Provide immediate solutions for transmitting power in crisis by creating parallel temporary transmission line within 48 hours.

END USER INDUSTRY

- Central & State Utility Cos

FY25 REVENUE

10.5 Cr

% OF REVENUE

4%



Aluminium Clad Steel Wire

APPLICATION

- Input raw material to OPGW Cable, ACSS & AL59 Conductors

END USER INDUSTRY

- OPGW Cable &
- Conductor Manufacturers

FY25 REVENUE

18.5 Cr

% OF REVENUE

6%



Reconductoring HTLS Projects

APPLICATION

- Transmit more power than conventional conductors. This facilitates the line to experience high ampacity & low sag when used for high power transmission.

END USER INDUSTRY

- Central & State Utility Cos

FY25 REVENUE

32.5 Cr

% OF REVENUE

11%

Power Transmission Solutions (PTS) - Snapshot

LIVE LINE



10+
PROJECTS EXECUTED

18,000+
KM

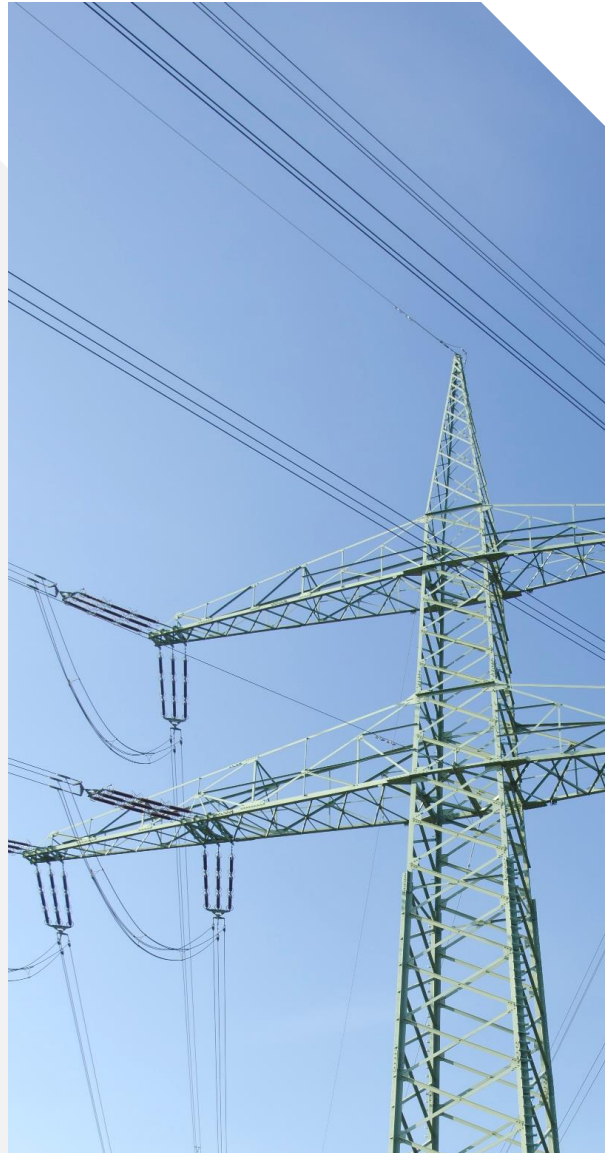
5,000+
INDIRECT EMPLOYMENT

In-Use
PROPRIETARY
STRINGING TOOL SETS

Zero-
Shutdown
LIVE-LINE EXECUTION

First-
Mover
IN TURNKEY LIVE-LINE EPC

ADVAIT ENERGY TRANSITIONS LIMITED



ACS (ALUMINUM CLAD STEEL) WIRE & OPGW FACILITY



70,000
SQ.FT. MANUFACTURING
FACILITY AT KADI, GUJARAT

14+1
HIGH-SPEED MAXIMIZING
VOLUME STRANDING LINES

1,700+ MPA
WIRE STRENGTH

Automated UTM
(UNIVERSAL TESTING MACHINE)

- 500 KN LOAD CAPACITY
- 250 MM GAUGE LENGTH
- ADVANCED TESTING, ZERO TOLERANCE

8,000+
KM ANNUAL CAPACITY OF
OPGW MANUFACTURING

Power Transmission Solutions (PTS) - Snapshot

Emergency Restoration Systems



35%
EYEING ON INDIAN MARKET
SHARE

Engineered
FOR SPEED, SAFETY, AND
DURABILITY

Rapid
RESPONSE KITS

33kV TO
800kV

In-Use
ACROSS CONTINENTS

Restoring
POWER FASTER WITH
INTELLIGENT MADE IN
INDIA MODULAR SYSTEMS.



STRINGING TOOLS



100%
IN-HOUSE DEVELOPMENT

148+
STRINGING TOOLS
PRODUCTS

35+
CUSTOMERS

Tools
CUSTOM-BUILT

42+
COUNTRIES

NEW & RENEWABLE ENERGY

ELECTROLYSER MANUFACTURING

- 300 MW Manufacturing Facility to be constructed
- Transfer of Technology collaborated with GUOFUHEE
- Alkaline base technology – stack manufacturing

GH2 EPC

- A Trunk EPC Solution for Hydrogen & Ammonia Projects
- Design, Supply, Build, O&M

SOLAR EPC

- Design, Testing, Supply, Service, Commissioning of Solar Ground Mounted Projects

BESS

- Integrated solutions for solar + storage for smart grids

CLIMATE & SUSTAINABILITY SERVICES

- Carbon Markets
- IRECs
- Base line and impact assessment reporting
- GHG Accounting

Electrolyser Manufacturing



Hydrogen Stack Manufacturing

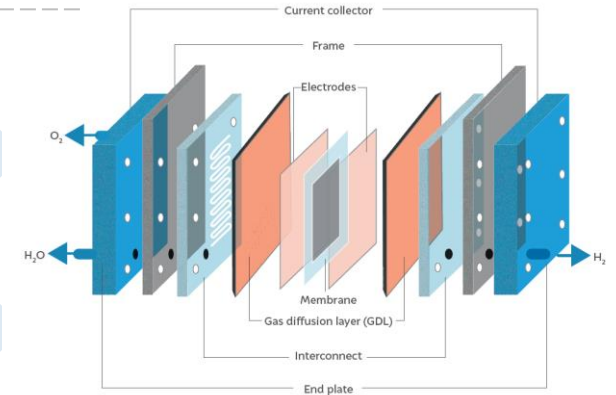


Driving a greener future through innovation and technology by establishing a manufacturing of stack for following technologies

01

**ALKALINE WATER
ELECTROLYSIS (AWE)**

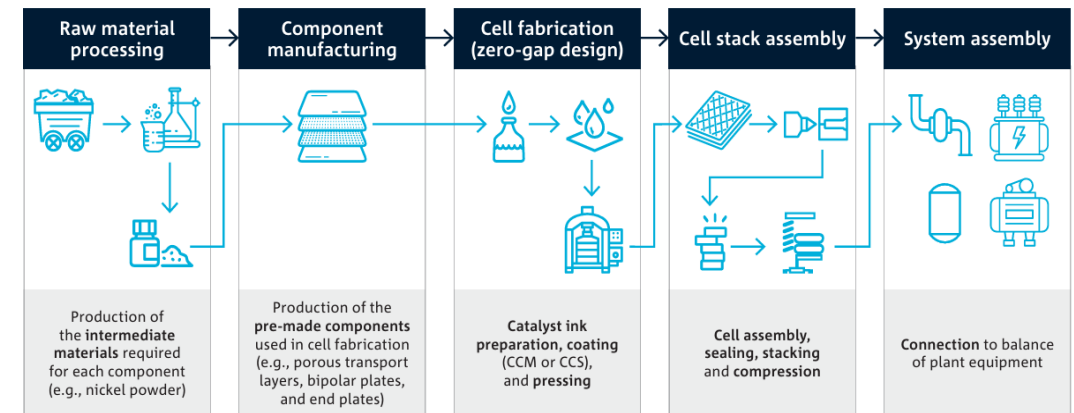
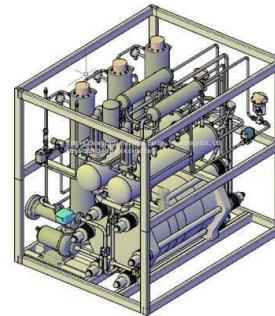
02

PEM


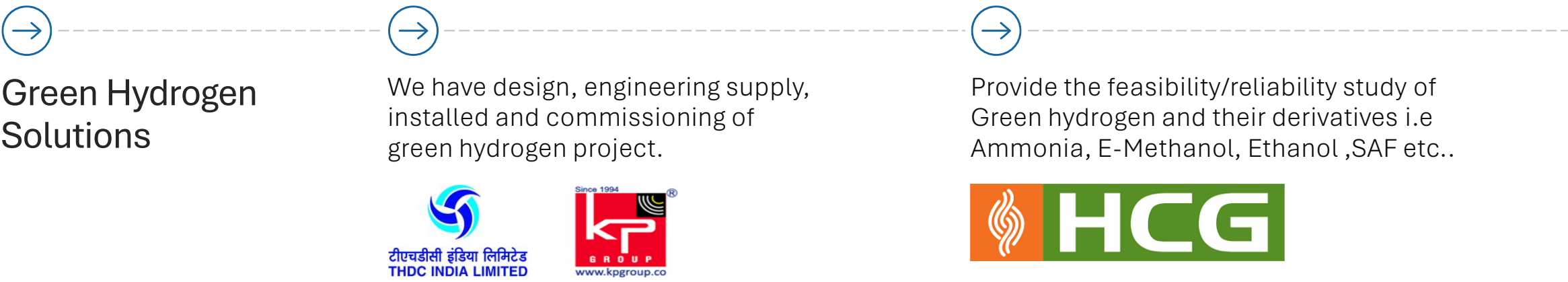
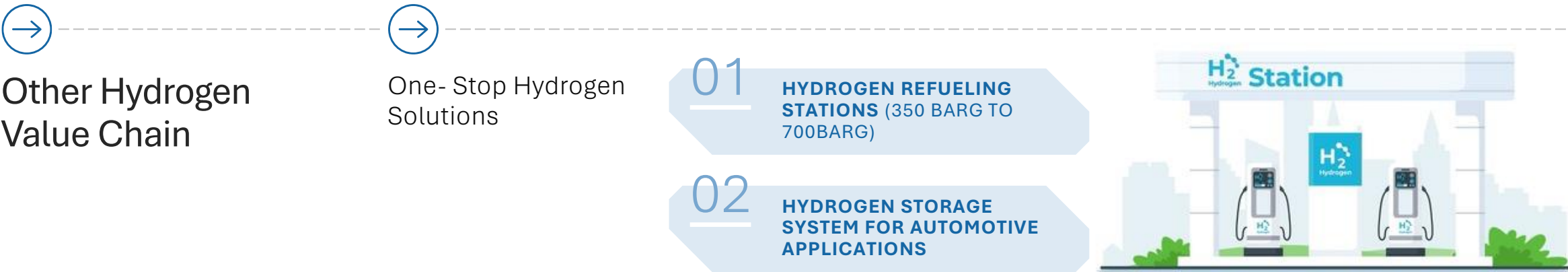
Balance of Plant Manufacturing



In house indigenous Manufacturing Capacity of Balance of plant for Electrolyser



GH2 EPC



Climate & Sustainability Services

DRIVEN BY EVOLVING CLIMATE REGULATIONS, THE DEMAND FOR CARBON CREDITS IS STEADILY INCREASING AS COMPANIES WORK TO OFFSET EMISSIONS AND ENSURE REGULATORY COMPLIANCE.

OUR MISSION

At Advait, we are dedicated to driving sustainability and reducing greenhouse gas (GHG) emissions.

We believe in a world where protecting the environment is paramount, and we are committed to making it a reality through impactful climate action, innovative carbon solutions, and clean energy partnerships.

OUR ACHIEVEMENTS

PROJECT PORTFOLIO

- Total Projects Onboarded: 40+
- Total Managed Capacity: 200+ MW and 300+ TPD

PROJECT SECTORS

- Renewable Energy: Solar | Wind | Hybrid
- Waste Management Projects
- Compost Production
- Plastic Waste Management Projects
- Mangrove Afforestation
- Miyawaki Urban Forestry

CARBON CREDIT INVENTORY

- Current Managed Inventory: 1.4 million credits
- Target by 2030: 8+ million credits under management

OUR VALUED CLIENTS



KP Group



Kutch Chemical Industries Ltd.



Panoli Intermediates (India) Pvt. Ltd.



Gujarat Heavy Chemicals Ltd.



Eastern Organic Fertilizer Pvt. Ltd.



Future Generali India Insurance Co. Ltd.

INDIA IS ENTERING A TRANSFORMATIVE PHASE OF SUSTAINABLE DEVELOPMENT, DRIVEN WITH A STRONG MARKET-BASED MECHANISM THE INDIAN CARBON MARKET (ICM) UNDER THE CARBON CREDIT TRADING SCHEME (CCTS).

New & Renewable Energy (NRE)



Solar EPC

APPLICATION

Complete Trunkey solution for including civil work, electrical installation, module mount structure, connectivity and robotic cleaning system for Solar projects

END USER INDUSTRY

- Public & Private Company into Solar IPP
- Solar CPP and various utility boards across the country and outside who are offering work related to Solar EPC

FY25 REVENUE

96.1 Cr

% OF REVENUE

94.1%



Green Hydrogen EPC

APPLICATION

Offers comprehensive supply and installation-EPC solutions for green hydrogen projects, covering engineering, procurement, installation and commissioning phases.

END USER INDUSTRY

- PSUs
- Private companies from cement
- Steel
- O&G
- Fertilizer
- Specialty chemical sector

FY25 REVENUE

5.8 Cr

% OF REVENUE

5.7%



Climate & Sustainability Services

APPLICATION

Carbon Consultancy, IREC Consultancy, Baseline Survey, Impact Reporting and GHG Accounting, Carbon Neutrality Solutions and Decarbonization Strategies

END USER INDUSTRY

- Renewable Energy
- Waste to Energy
- Compost Production
- Plastic Recycling
- Mangrove Afforestation
- Miyawaki Urban Forestry

FY25 REVENUE

0.2 Cr

% OF REVENUE

0.2%

New & Renewable Energy (NRE) - Snapshot

Electrolyser Manufacturing

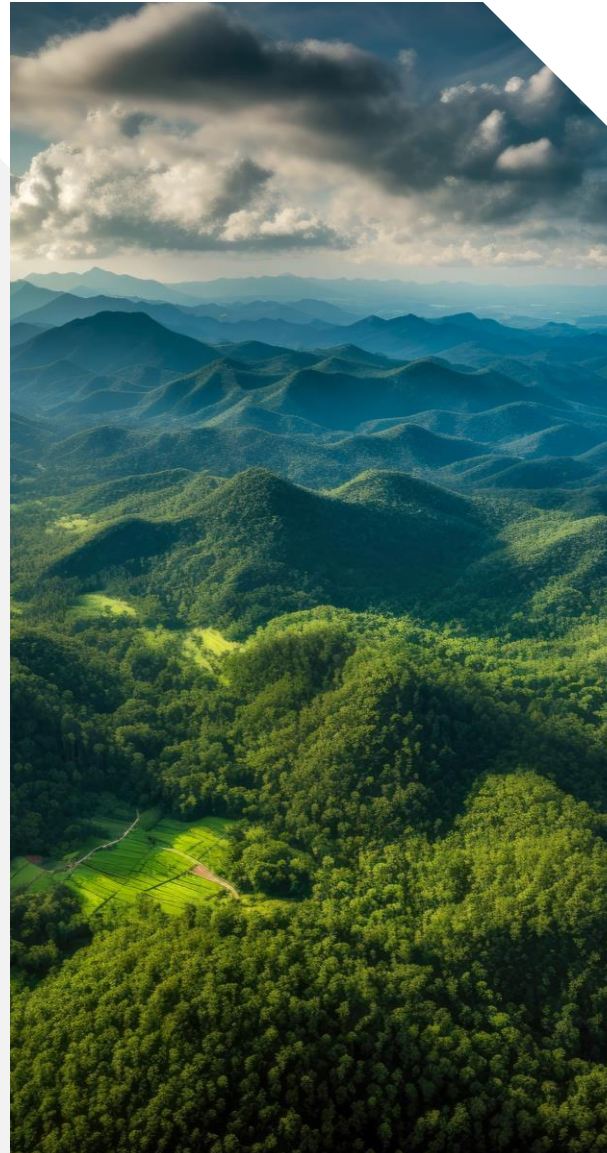


300 MW
Capacity
Allocation in
PLI Scheme
(100 MW + 200 MW)

**RECORD GOVERNMENT
ENDORSEMENT IN
ELECTROLYSER
MANUFACTURING**

Winner –
SECI's 1.5 GW
Electrolyser
Auction

**STRATEGIC ADVANTAGE IN
THE GREEN HYDROGEN
VALUE CHAIN**



CLIMATE & SUSTAINABILITY SERVICES



Grid Resilience
& Energy Storage
**FOR A 24/7 RENEWABLE
FUTURE.**

8 Million+
Carbon
Credits

4 Million
Verified Carbon
Credits Currently
Managed

Target by 2027 –
**A LEADER IN CARBON
OFFSET MANAGEMENT**

New & Renewable Energy (NRE) - Snapshot

GH2 EPC



India's One-Of-A-Kind

MICROGRID-BASED GREEN HYDROGEN PLANT 300 KW IN RISHIKESH.

Strategic Alliances
with Global Energy
Transitions Leaders

**SCALING UP MANUFACTURING AND
TECHNOLOGY TRANSFER IN ELECTROLYSIS**

1 MW

**GREEN HYDROGEN PLANT
FOR KPI GROUP - SURAT**

Green Oxygen

**PRODUCTION: 100 NM³/HR
AT 99.99% PURITY.**

200 Nm³/hr

**OF GREEN HYDROGEN
AT 99.999% PURITY INDIA'S
HIGHEST PRODUCTION
RATE.**



New & Renewable Energy (NRE) - Snapshot

SOLAR



30 MWp (DC) Solar
EPC - Subcontract
Executed for KP
Green

100 MWp (DC) Solar
EPC – Subcontract
Under Execution at
Khavda for Adani

250+ MW
SOLAR EPC
EXECUTION TARGET PER
YEAR

67.5 MWp (DC) Solar
EPCC – Under
Execution at Khavada
for KP Green



BESS



Grid Resilience
& Energy Storage
FOR A 24/7 RENEWABLE
FUTURE.

50 MW/100 MWh BESS
30% VIABILITY GAP FUNDING (VGF)
ALLOCATED

PROJECT UNDER
CONSTRUCTION OF 50 MW /
100 MWh BESS PROJECT IN
GUJARAT (GUVNL)

Targeted
200 MW / 400 MWh IN
NEXT 5 YEARS

Advanced Energy
Integration
RE LINKED STORAGE FOR
SMART GRIDS 50 MW - LOI
RECEIVED FROM GUVNL
FOR BESS

Marquee Customers




APAR
Tomorrow's solutions today









Since 1994
KP
GROUP
www.kpgroup.co










टीएचडीसी इंडिया लिमिटेड
THDC INDIA LIMITED
Joint venture of Govt. of India & Govt. of U.P.
Schedule-A MiniRatna PSU



AETL Subsidiaries

AETL SUBSIDIARIES

POWER TRANSMISSION SOLUTIONS

TG ADVAIT
INDIA PRIVATE
LIMITED

ADVAIT
TRANSMISSION
TOOLS PRIVATE
LIMITED

NEW & RENEWABLE ENERGY

ADVAIT
GREENERGY
PRIVATE LIMITED

A&G HYDROGEN
TECHNOLOGIES
PRIVATE LIMITED

Thank You



Arpit Mundra | Krishna Patel

INVESTOR RELATIONS

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**Advait Energy
Transitions Limited**

[formerly known as "Advait Infotech Limited"]

Priyank Shah | Rutvi Sheth

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